



THIS APPLICATION IS DESIGNED TO BE COMPLETED BY THE APPLICANT. YOU MAY APPLY FOR CREDIT EITHER *INDIVIDUALLY* OR *JOINTLY* WITH A CO-APPLICANT.

- INDIVIDUAL:** If you are applying for individual credit in your own name and are relying on your own income or assets and not the income or assets of another person as the basis for repayment of the credit requested, complete Sections 1, 4, and 5. If you are relying on alimony, child support, or separate maintenance payments, complete Section 3a.
- JOINT:** If this is an application for joint credit with another person, complete all sections, providing information in Section 2 about the co-applicant. If you are relying on alimony, child support, or separate maintenance payments, complete Section(s) 3a and/or 3b.

| | | | | | |
|--------------------|--|-----------------|--|---|--|
| RETAILER | | LOCATION | | LOAN PURPOSE | |
| | | | | <input type="checkbox"/> PURCHASE <input type="checkbox"/> REFI <input type="checkbox"/> HOME IMPROVEMENT | |
| SALESPERSON | | PHONE | | FAX | |
| | | | | IF REFI, <input type="checkbox"/> RATE/TERM <input type="checkbox"/> HOME IMPROVMT <input type="checkbox"/> HOME PURCHASE | |

| SECTION 1: APPLICANT | | | | SECTION 2: CO-APPLICANT | | | |
|---|--|---|--|---|-------------------------|---|--|
| NAME First, MI, Last | | | BIRTH DATE | NAME First, MI, Last | | | BIRTH DATE |
| SOC SEC NO. | | | <input type="checkbox"/> MARRIED <input type="checkbox"/> UNMARRIED <input type="checkbox"/> SEPARATED | SOC SEC NO. | | | <input type="checkbox"/> MARRIED <input type="checkbox"/> UNMARRIED <input type="checkbox"/> SEPARATED |
| DRIVER'S LICENSE NO. | | STATE | DATE ISSUED | DATE EXPIRES | DRIVER'S LICENSE NO. | | STATE |
| | | | | | | | |
| NUMBER OF DEPENDENT CHILDREN | | AGES | | NUMBER OF DEPENDENT CHILDREN | | AGES | |
| PRESENT STREET ADDRESS | | | | PRESENT STREET ADDRESS | | | |
| CITY, STATE, ZIP | | | HOME PHONE | CITY, STATE, ZIP | | | HOME PHONE |
| TIME AT PRESENT ADDRESS | | <input type="checkbox"/> HOME OWNER <input type="checkbox"/> RENTER | <input type="checkbox"/> WITH RELATIVE | MONTHLY PMT | TIME AT PRESENT ADDRESS | | <input type="checkbox"/> HOME OWNER <input type="checkbox"/> RENTER |
| ____YRS ____MOS | | | | | ____YRS ____MOS | | |
| ARE YOU SELLING YOUR CURRENT HOME? <input type="checkbox"/> YES <input type="checkbox"/> NO | | | | ARE YOU SELLING YOUR CURRENT HOME? <input type="checkbox"/> YES <input type="checkbox"/> NO | | | |
| PREVIOUS STREET ADDRESS (IF LESS THAN 2 YRS AT PRESENT) | | | | PREVIOUS STREET ADDRESS (IF LESS THAN 2 YRS AT PRESENT) | | | |
| CITY, STATE, ZIP | | | HOW LONG | CITY, STATE, ZIP | | | HOW LONG |
| | | | ____YRS ____MOS | | | | ____YRS ____MOS |
| NAME OF NEAREST RELATIVE NOT LIVING WITH YOU | | | RELATIONSHIP | NAME OF NEAREST RELATIVE NOT LIVING WITH YOU | | | RELATIONSHIP |
| CITY, STATE, ZIP | | | PHONE | CITY, STATE, ZIP | | | PHONE |
| EMPLOYER | | | CITY, STATE | EMPLOYER | | | CITY, STATE |
| PHONE NUMBER | | JOB TITLE | HIRE DATE | PHONE NUMBER | | JOB TITLE | HIRE DATE |
| | | | | | | | |
| GROSS SALARY \$ | | <input type="checkbox"/> PER HR <input type="checkbox"/> WK <input type="checkbox"/> MO <input type="checkbox"/> YR | | GROSS SALARY \$ | | <input type="checkbox"/> PER HR <input type="checkbox"/> WK <input type="checkbox"/> MO <input type="checkbox"/> YR | |
| | | | | | | | |
| PREVIOUS EMPLOYER | | | CITY, STATE | PREVIOUS EMPLOYER | | | CITY, STATE |
| PHONE NUMBER | | JOB TITLE | EMPLOYED (MONTH / YEAR) | PHONE NUMBER | | JOB TITLE | EMPLOYED (MONTH / YEAR) |
| | | | FROM TO | | | | FROM TO |

| SECTION 3a: APPLICANT'S OTHER INCOME | | SECTION 3b: CO-APPLICANT'S OTHER INCOME | |
|---|--|---|--|
| NOTE: Alimony, child support, or separate income does not need to be revealed unless you want it considered for repayment of this obligation. | | | |
| SOURCE | | MONTHLY AMOUNT | |
| | | | |

| | | | |
|--|--|----------------|--|
| SECTION 4: APPLICANT'S CREDIT INFORMATION | | Bank Reference | <input type="checkbox"/> Checking <input type="checkbox"/> Savings |
|--|--|----------------|--|

| SECTION 5: APPLICANT'S OBLIGATIONS | | | |
|---|--------------------------|--------------------------|----------------------------------|
| MORTGAGE | LANDLORD | OTHER | LANDLORD OR MORTGAGE HOLDER NAME |
| <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | |
| LARGEST OTHER OBLIGATION | | PHONE NUMBER | CURRENT BALANCE |
| | | | \$ |
| ALIMONY / CHILD SUPPORT MAINTENANCE PAYMENT | | PHONE NUMBER | CURRENT BALANCE |
| | | | \$ |
| | | | \$ |

I hereby declare that all of the statements made are true and correct. For the purpose of obtaining credit, the creditor is authorized to investigate my credit record, to obtain a credit report, to verify my credit, employment and income reference, to obtain such other information as the creditor deems necessary and to give credit reporting agencies (credit bureaus) and others information regarding the creditor's credit experience with me.

| | | | | | | | |
|-----------------------|--|------|--|--------------------------|--|------|--|
| APPLICANT'S SIGNATURE | | DATE | | CO-APPLICANT'S SIGNATURE | | DATE | |
| | | | | | | | |

I understand that, if my credit application is approved, I must obtain property insurance on my manufactured home as a condition of my loan. I further understand that I am free to obtain the required coverage from an agent and/or company of my choice, provided that the agent and/or company is acceptable to my lender. Please have a representative of Triad contact me with an estimate of the premium I would pay to obtain the required coverage through Triad.

| | | | | | | | |
|-----------------------|--|------|--|--------------------------|--|------|--|
| APPLICANT'S SIGNATURE | | DATE | | CO-APPLICANT'S SIGNATURE | | DATE | |
| | | | | | | | |

2001, 2002, 2003, 2005 & 2006 MHI REGIONAL LENDER OF THE YEAR

Applicant Name: _____

TRIAD FINANCIAL SERVICES, INC.

| MANUFACTURED HOME | | | |
|--|--|---|---------------------------|
| MANUFACTURER (MAKE) | | MODEL | YEAR |
| NEW <input type="checkbox"/> | USED <input type="checkbox"/> | WIDTH | LENGTH |
| PRIMARY RESIDENCE <input type="checkbox"/> | SECONDARY HOUSING <input type="checkbox"/> | OTHER <input type="checkbox"/> | LAND OR LOT PAYMENT \$ |
| PROPERTY ADDRESS | | | |
| MANUFACTURED HOME PLACEMENT: RENTED LAND <input type="checkbox"/> PARK <input type="checkbox"/> | | | |
| PRIVATE PROPERTY: OWNED FREE & CLEAR <input type="checkbox"/> | PRIVATE PROPERTY: MORTGAGED LAND <input type="checkbox"/> | PRIVATE PROPERTY: RELATIVE'S LAND <input type="checkbox"/> | |

| LOAN TYPE | | | | |
|---|---------------------------------------|--|-------------------------------------|--|
| HOME ONLY <input type="checkbox"/> | LAND/HOME <input type="checkbox"/> | LAND-IN-LIEU <input type="checkbox"/> | FHA <input type="checkbox"/> | FANNIE MAE/FREDDIE MAC <input type="checkbox"/> |
| FINANCING OPTIONS: (Land / Home ONLY) | | | | |
| CONSTRUCTION <input type="checkbox"/> | | | ALL IN ONE <input type="checkbox"/> | |
| TERM: MOS | RATE: % | PAYMENTS: | | |
| FLOOR PLAN: ORDERED <input type="checkbox"/> STOCK <input type="checkbox"/> | | | | |
| POINTS: # _____ FINANCED <input type="checkbox"/> POC <input type="checkbox"/> | | | | |

SALES INFORMATION

| | | | | | |
|----|--|-----|--|-----|---------------------------|
| 1 | CASH SALE PRICE | 11 | TRADE-IN / DOWN PAYMENT | 13 | OPTIONS |
| 2a | SALES TAX | 11a | MANUFACTURER YEAR | 13a | AIR CONDITIONER |
| 2b | TAG / TITLE | 11b | MODEL SIZE | 13b | WASHER / DRYER |
| 3 | CASH SALE PRICE WITH TAX, TAG, & TITLE | 11c | TRADE-IN PAYOFF TO | 13c | SKIRTING |
| 4a | GROSS TRADE-IN | | | 13d | STEPS |
| 4b | LESS AMOUNT OWED | | DOWN PAYMENT - WAS ANY BORROWED OR GIFTED? YES <input type="checkbox"/> NO <input type="checkbox"/> IF YES, HOW MUCH? | 13e | OTHER |
| 4c | NET TRADE | | IF YES, WHERE WAS IT OBTAINED? | 13f | OTHER |
| 5 | CASH DOWN PAYMENT | | | 13g | TOTAL OPTIONS |
| 6 | TOTAL DOWN PAYMENT | 12 | HOME INFORMATION | 14 | SET-UP / DELIVERY |
| 7 | INSURANCE | 12a | MANUFACTURER'S INVOICE | 15 | TAXES, TAG, TITLE FEES |
| 8 | SUBTOTAL | 12b | DELETION | 16 | INSURANCE |
| 9 | BUYDOWN POINTS | 12c | NET INVOICE | 17 | BUYDOWN POINTS |
| 10 | AMOUNT TO FINANCE | 12d | % OF MFG. INVOICE | 18 | MAXIMUM ALLOWABLE ADVANCE |

LAND / HOME COMBINATION

| | | | | | |
|-----|---|-----|---|-----|---|
| 19 | LAND PURCHASE PRICE OR PAYOFF | 23 | AMENITIES - 35% Maximum (Dealer installed equipmt. not to exceed 25% of manuf. invoice) | 23h | BASEMENT |
| 20a | LAND APPRAISED VALUE | 23a | WELL / WATER HOOK-UP | 23i | GARAGE / CARPORT |
| 20b | LAND APPRAISED VALUE X 90% | 23b | SEPTIC / SEWER HOOK-UP | 23j | TOTAL AMENITIES |
| 20c | LESS ENCUMBRANCES (LIENS) | 23c | GRADING | 24 | CLOSING FEES (ESTIMATE 3% OF TOTAL AMT. FINANCED) |
| 21a | LAND EQUITY | 23d | DRIVEWAY | 25 | BUYDOWN POINTS |
| 21b | % OF LAND EQUITY AS DOWN PAYMENT | 23e | POWER / ELECTRIC | 26 | ORIGINATION POINTS: 1 POINT FOR CONSTRUCTION |
| 22 | LAND ADVANCE | 23f | OTHER | | |
| 22a | 95% OF LESSER OF APPRAISED VALUE OR PURCH. PRICE/PAYOFF | 23g | OTHER | 27 | MAXIMUM ALLOWABLE L/H ADVANCE |

INFORMATION FOR GOVERNMENT MONITORING PURPOSES

The following information is requested by the Federal Government for certain types of loans related to a dwelling in order to monitor the lender's compliance with equal credit opportunity, fair housing, and home mortgage disclosures laws. You are not required to furnish this information, but are encouraged to do so. The law provides that a lender may discriminate neither on the basis of this information, nor on whether you choose to furnish it. If you furnish the information, please provide both ethnicity and race. For race, you may check more than one designation. If you do not furnish ethnicity, race, or sex, under Federal regulations, this lender is required to note the information on the basis of visual observation or surname. If you do not wish to furnish the information, please check the box below. (Lender must review the above material to assure that the disclosures satisfy all requirements to which the lender is subject under applicable state law for the particular type of loan applied for.)

APPLICANT I do not wish to furnish this information.
ETHNICITY: Hispanic or Latino Not Hispanic or Latino
RACE: American Indian or Alaska Native Asian White
 Native Hawaiian or Other Pacific Islander Black/African American
SEX: Male Female

COAPPLICANT I do not wish to furnish this information.
ETHNICITY: Hispanic or Latino Not Hispanic or Latino
RACE: American Indian or Alaska Native Asian White
 Native Hawaiian or Other Pacific Islander Black/African American
SEX: Male Female

To be completed by the interviewer (retailer). This application was taken by: Face to Face Interview Mail Telephone Internet